

Breakout Session 2 GRoW transfer-region Latin America

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Breakout Session 2 – GRoW transfer-region Latin America Key challenges

- Take into account **broad variety of Latin American region** (South America, Central America and Carribean): in GRoW only 2 countries represented
- Length of projects (only 3 years): very often it takes more time than 3 years to achieve sustainable results (scientifically, practically and on the trust level between people)

→ Very often this is a demand from local associated partners in GRoW projects

• **Time needed to formalize cooperation** with local partners (framework agreements, e.g. MoU)

 \rightarrow Formalized cooperation is easier where there are no financial obligations (big challenge to cooperate with e.g. NGOs or universities when they have no own funding)

- Language barriers when there is no project staff from the region
- Models are often too complex to be taken over and of real use to the target group/person/organisation
 - → much money goes into the field work, not enough in the sustainable uptake of model/results
- No culture of data sharing

Breakout Session 2 – GRoW transfer-region Latin America Key opportunities

- Trade Fairs (linking economy, science and policy) e.g. Expo Agua are very helpful opportunities to bring together companies, but also to present research results
 - → Especially master classes are very helpful (interesting experience to share how technologies are implemented, on management models etc.)
 - → There is still room to involve other GRoW partners who wish to participate (contact: C. León)!
- Events such as German-Brazilian symposium (across all funding measures between those 2 countries) were very helpful!
- Define a clear strategy on the person/organisation/target group who will take over the model/product developed by GRoW project, to ensure it will be taken over in the long run and adapted to needs
 - → Simple enough to be taken over, and at the same time precise: communication with local partner is crucial to ensure real use of those models
- Build trustful cooperation and transparent communication structures

Breakout Session 2 – GRoW transfer-region Latin America Recommendations

- Need of a strategy on how to improve and maintain knowledge produced and networks in the long term
 - \rightarrow Need to build up experience to implement policies and research results
- Have **formalized agreements** to define basis for cooperation
 - → Both sides need to adapt to start cooperation (important especially when shared data or common investments are involved)
- Inter-disciplinary approaches
- Make **potential benefits** obvious for local organisations right from the beginning
- Create joint project calls, or look for co-funding possibilities
- Involve **staff over a longer period from region** (e.g. Phd students) within research project
 - \rightarrow To overcome language and cultural barriers throughout the project duration
- Platform to access **project contacts in the long run** (even after the end of project)